



AS P E R S

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Locum Licensing Officer
Licensing Department
Southampton and Eastleigh Licensing Partnership
Southampton City Council
PO Box 1767,
Southampton SO18 9LA

19 September 2014

Dear Sir

LARGE CASINO COMPETITION

We are delighted that we have satisfied the Stage 1 criteria and are able to proceed to Stage 2 of the competition.

I am writing to you however, to express our concerns about the timing of the Stage 2 process. In order to put together a coherent and sensible proposal for the second stage of the competition, we and indeed our competitors, will require more information about the Royal Pier development.

The type of information we need, will include a more detailed overall Masterplan, a timeframe and phasing for development and most importantly greater precision of exactly where the casino will be located within the overall project and its relationship with the proposed hotel and other retail/ leisure uses. Unfortunately we do not believe this information is available at the moment.

These items are required so we can formulate a sensible financial model that, we believe will enable us to offer the best GVA and Financial Contribution for the benefit of the City of Southampton. Without this information we will find it difficult to compile a competitive proposal and therefore regrettably, we will have to consider seriously whether we are prepared to go to the time and expense of entering the Stage 2 process.

Therefore we would ask that you consider deferring the second stage of the competition until such time that the Royal Pier developer is able to provide the information referred to above. This will enable us and our competitors to submit our best proposals that give best value to Southampton.

Yours faithfully

Martyn Kennedy
Finance Director